

THE PORT AUTHORITY OF NY & NJ

**PROCUREMENT DEPARTMENT
4 WORLD TRADE CENTER
150 GREENWICH STREET, 21ST FL.
NEW YORK, NY 10007**

11/3/2017

ADDENDUM # 1

To Respondents on RFI #51249 Request for Information (RFI) – Gunshot Detection Systems

The proposal due date is hereby extended to Friday, November 10, 2017 no later than 2:00 pm Eastern Time.

PROPOSER’S QUESTIONS AND ANSWERS

The following information is available in response to questions submitted by prospective Respondents. The responses should not be deemed to answer all questions, which have been submitted by Respondents to the Port Authority. It addresses only those questions, which the Port Authority has deemed to require additional information and/or clarification. The fact that information has not been supplied with respect to any questions asked by a Respondents does not mean or imply, nor should it be deemed to mean or imply, any meaning, construction, or implication with respect to the terms.

The Port Authority makes no representations, warranties or guarantees that the information contained herein is accurate, complete or timely or that such information accurately represents the conditions that would be encountered during the performance of the Contract. The furnishing of such information by the Port Authority shall not create or be deemed to create any obligation or liability upon it for any reason whatsoever and each Respondent, by submitting its Response, expressly agrees that it has not relied upon the foregoing information, and that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever. Accordingly, nothing contained herein and no representation, statement or promise, of the Port Authority, its Commissioners, officers, agents, representatives, or employees, oral or in writing, shall impair or limit the effect of the warranties of the Respondent required by this Response and the Respondent agrees that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever.

The Questions and Answers numbering sequence will be continued sequentially in any forthcoming Addenda that may be issued.

Question #1	How will the requirements identified be realized by the Authority?
Answer#1	We intend to use the information that we gather through this RFI to inform our decision making and development of a potential subsequent procurement process.
Question #2	Have you created a test and evaluation strategy?
Answer #2	No.
Question #3	Is this RFI also interested in learning about outdoor gunshot detection solutions on or near PANYNJ facilities? "Exterior" is referenced in Section I. B. However, Attachment A makes no mention of it.
Answer #3	We are interested in learning about both indoor and outdoor solutions.
Question #4	How many facilities and of what size are being contemplated? This can materially affect the ROM.
Answer #4	This information is not known at this stage. The ROM shall provide an understanding of the Respondent's cost models and scalable metrics which will better inform the Authority to how Gunshot Detection Systems are priced in the market for both products and services.
Question #5	In regards to outdoor, what is the approximate square mileage for the areas needing coverage.
Answer #5	This information is not known at this stage.
Question #6	Since you are seeking information on indoor and outdoor solutions, is it a requirement that both services are provided by the same vendor?
Answer #6	For clarity, I would like to state that this RFI will not result in a contract award. We are focused on learning what the market offers in the arena of Gunshot Detection Solutions to better inform subsequent procurement action. With that said, there is no requirement that both or all services are to be provided by the same vendor, we're primarily concerned with the value of the end solution. The Authority's preference would be to work with a provider who can provision a turn-key solution.
Question #7	What vendors are used for video management, access control, and mass notification systems
Answer #7	Verint, Lenel and Everbridge

Question #8	Are you looking for information for the deployment across PANYNJ 1500 square miles of outdoor gunshot detection coverage?
Answer #8	Not necessarily, we are looking for information on what products are available in the market, and how the systems are deployed and priced currently in the market.
Question #9	Do you want coverage for all transit facilities, ports, bridges and (inside) tunnels and all noted buildings not otherwise transportation?
Answer #9	At this point in time, we have not made any decisions around where or when we may potentially deploy these systems. We are in a learning phase and through this RFI would like to better understand what the market offers.
Question #10	What is the Port Authority's estimated cost of a Gunshot Detection System?
Answer #10	We do not have a cost estimate at this time.
Question #11	Has funding been allocated for this effort yet?
Answer #11	No.
Question #12	How is the Port Authority currently meeting this need? Which vendor provides the incumbent Gunshot Detection System?
Answer #12	This information cannot be disclosed at this time.
Question #13	Should the Port Authority decide to proceed past the RFI process, has a time frame been established in which an RFP may be issued?
Answer #13	No.
Question #15	Who is the technical contact/project manager for this effort?
Answer #15	All communication should be directed to the Procurement Representative listed in the RFI.

Question #16	Does the Port Authority anticipate utilizing any consulting services for this any procurement effort?
Answer #16	No.

This communication should be initialed by you and annexed to your Response upon submission.

In case any Respondent fails to conform to these instructions, its Response will nevertheless be construed as though this communication had been so physically annexed and initialed.

THE PORT AUTHORITY OF NY & NJ

CARMEN REIN, MANAGER
PROCUREMENT DEPARTMENT

FIRM NAME: _____

INITIALED: _____

DATE: _____

QUESTIONS CONCERNING THIS ADDENDUM MAY BE ADDRESSED TO Donald Thompson, WHO CAN BE REACHED AT (212) 435 - 4659 or at DThompson@panynj.gov.