

October 25, 2018

SUBJECT: REQUEST FOR PROPOSALS FOR THE PERFORMANCE OF EXPERT PROFESSIONAL SERVICES (SMALL BUSINESS ENTERPRISES) FOR ASSET LIFE CYCLE MANAGEMENT AND FOR OPERATIONS ANALYSIS ACROSS ALL DEPARTMENTS AND FACILITIES AS REQUESTED ON A “CALL-IN” BASIS DURING 2018 (RFP# 55121) ADDENDUM #1

Dear Sir or Madam:

The following question is from RFP recipient(s). The question and the corresponding Authority answer is provided for your information and use, as appropriate.

Question #1: How are “staff members” defined? Must they be W2 type employees, which implies that the employer is obligated to establish a payroll process that includes deducting and paying such things as FICA and taxes directly on behalf of the employee; or, alternatively, may the staff members be 1099 employees, which places all obligations for the payment of typical payroll deductions on the employee rather than the employer?

Answer #1: Staff are defined as any members directly employed by the firm, as a W2 employee.

Attached is a list of attendees at an outreach session held on October 24, 2018. It is provided for informational purposes only.

Please Note: The date for receipt of proposals for the subject RFP remains 2:00 P.M. on November 16, 2018.

If you have any questions, please contact Ms. Courtney R. Eddington, Senior Contract Specialist, at ceddington@panynj.gov.

Sincerely,

David Gutiérrez
Assistant Director
Procurement Department

Preproposal Conference

Expert Professional Services for Asset Lifecycle Management and Operations Analysis

Attendee Sign-in Sheet

Firm Name	Attendee 1	Phone Number	Email Address	Interest in Submitting: Asset Management	Interest in Submitting: Operations Analysis	Interest in Submitting: Both Categories
IBM Corporation	Michael Beckett	215-208-9980	beckettm@us.ibm.com	X	X	X
Bonova Advisory	Breana Patel	888-488-0076	breana@bonova.net	X	X	X
JSM Consulting	Vivek Shenoy	908-436-7473	vivek@jsmconsultant.com	X	X	X
Cheng Solutions	Alice Cheng	347-277-4424	acheng@chengsolutions.com	X	X	X
Collab CMA	Miguel Matos	646-202-3238	matos@collabcmaservices.com	X	X	X
FiBrick Financial Services	Jason Lin	917-680-0098	jlin@fibrickfinancialservices.com	X	X	X
Costrak Consulting	Kojo Idun	718-938-2855	kidun@costrakconsulting.com	X	X	X
George Giardelli	George Giardelli	732-483-2180	ggiardelli@fortuneconsulting.com	X	X	X
Facility Matters, LLC	Nancy Johnson	631-834-3159	njohnsonpwny@gmail.com	X	X	X
ICP, Inc.	Anthony Antico	917-273-3280	afantico@icpcorp.com	X	X	X
ICP, Inc.	Amber Childs	718-954-0496	achilds@icpcorp.com	X	X	X
Michael Patrick Consulting	Katharyn Hiebert	914-241-1327	katharyn.hiebert@michaelpatrickllc.com		X	X
MJ Engineering and Land Surveying	Mike DeBrino	518-371-0799	mdebrino@mjels.com	X		
Parks Municipal Consulting	Kirk Parks	212-884-4988	kparks@parksmunicipalconsulting.com		X	
Amelioration	Tyra Causey	856-701-3464	tyra@aimtoimrpoveameliorate.com			X
Grace Neggie CPA	Grace Neggie	917-482-6816	gracejng@hotmail.com	X	X	X
PACO Technologies	John Hamilton	212-685-0578	jhamilton@pacotechnologies.com	X	X	X
MCCGUSA	Sean Moss	212-269-6126	smoss@mccgusa.com	X	X	X